2017 NEW ENGLAND CONSERVATION FINANCE ROUNDTABLE PARTICIPANTS



Mary Anthony has been the Executive Director of the 1772 Foundation based in Newport, RI for 14 years. The foundation works to ensure safe passage of historic buildings and farmland to future generations. 1772's historic preservation efforts are centered on those projects that promote the well-being of whole communities through economic and community revitalization. Through a partnership with the Land Trust Alliance, the foundation grants \$1 million per year for farmland protection in the New York City and Boston foodshed areas, defined as farmland within a 100-mile radius of each city. Mary is a graduate of the University of Connecticut and Harvard Extension School (ALM '04). *maryanthony@1772foundation.org*



Jane Arbuckle has been doing stewardship work since Maine Coast Heritage Trust first created a Stewardship position 20 years ago. In that time, the Trust's Stewardship budget grew from \$35k to \$2.5 million. Currently Jane is completing an analysis to understand stewardship cost increases and how to create more efficiencies while maintaining quality. Before creating and growing this department, Jane worked as the Director of Wildlife Programs at Maine Audubon, conducted seabird research, and participated in numerous statewide commissions and committees related to forestry, wildlife, seabird management, and land conservation. She was chair of the New Gloucester Land Trust and worked with others to merge it with three other land trusts, resulting in The Royal River Conservation Trust. Jane is on the Brunswick Planning Board, is a member of a band, and loves to ski, swim, paddle, sail, bike, and spend time in Penobscot Bay with her three daughters. *jarbuckle@mcht.org*



Keith Bisson is President at Coastal Enterprises, Inc. (CEI). Before that he was the Senior Vice President for Program Management and Development, where he managed CEI's small business counseling, natural resources, and workforce development programs. He also was responsible for development and management of CEI's \$12 million Northern Heritage Development Fund and \$5.5 million Working Partners Initiative, winner of the 2011 Wells Fargo NEXT Award for Opportunity Finance; monitoring and participating in Federal rural development policy; and managing and developing foundation and investor relations. A graduate of McGill University and the Yale School of Forestry & Environmental Studies, Keith is active in the community and currently serves on the Advisory Board of Directors of Four Directions Development Corporation, a community development financial institution (CFDI) serving Maine's four Native American tribes; the Opportunity Finance Network; and the CDFI Coalition. *keith.bisson@ceimaine.org*



David Boghossian is a Managing Director of the Private Market Impact Fund (PMI) of Cambridge, MA, which focuses on mission-oriented, socially responsible investing, competitive returns and improved access to impact markets. A serial entrepreneur with more than 25 years of expertise in technology, strategy, and entrepreneurship, David is focused on efficient use and allocation of resources -human, capital, and natural -- to address critical business, environmental, and social challenges. In addition to PMI, he is the founder of several successful startups, including StoryStreet Technology and PowerSteering Software. David is committed to social enterprise and the power of businesses and markets to drive true social and environmental progress. He has mentored numerous missiondriven Harvard and MIT start-ups, taught and mentored entrepreneurs around the globe, including the Mercy Corps accelerator in Ramallah, Palestine and the Root Cause Impact Investment accelerator. Through these efforts, David knows the challenges of impact capital markets firsthand. David holds AB and MPA degrees from Harvard University, where he was a Harvard National Scholar and a nationally ranked oarsman. He also held a year-long appointment as a Lucius Littauer Fellow at Harvard's Kennedy School, focused on business and government cooperation. david@privatemarketimpact.com



Bill Clough is a trustee of the Betterment Fund, where he has served since 1997. The Fund focuses on conservation efforts in western Maine and sponsors two consortia, Maine West (formerly the Mahoosuc Initiative) and High Peaks Initiative, and supports other projects in education, community development, and health that relate to land conservation. *wpclough@tds.net*



Pat Coady is currently Senior Director at Seale & Associates, Washington, D.C. Between 1989 and 1993, Pat was U.S. Executive Director of the World Bank. He has had stints as Chief Financial Officer at such diverse companies as a billion dollar financial services company, as well as a start-up rocket development enterprise. Since 2009, he has raised capital for mitigation banking firms and species banks, such as sage grouse. In January 2014, he co-organized a major conservation finance workshop in San Francisco with follow-on workshops in 2015, 2016 and 2017 in New York City, bringing together leaders in the field. He organized a Finance Track for the December 2016 ACES Conference. Pat contributed to the book From Walden to Wall Street and organized a 2007 Conservation Finance Workshop in New York City. Pat is a senior fellow at Conservation International. In 1994, Pat co-founded and served as Chairman of the Northern Virginia Conservation Trust. *coadyco@earthlink.net*



Bobby Cochran is the Executive Director for the Willamette Partnership, a nonprofit coalition of business, environmental, and other leaders working to enhance the pace, scope, and effectiveness of restoration in the West. He also is a Robert Wood Johnson Foundation Culture of Health Leader. The Partnership specializes in the design and operation of emerging markets and payments for ecosystem services. Ultimately, the Partnership works to change the way people view and value nature, insert that information into investment decisions, and use those relationships to shift the networks needed to achieve conservation at scale. *cochran@willamettepartnership.org*

Kari Cohen is the Director of the Conservation Innovations Team at USDA's Natural Resources Conservation Service (NRCS). He provides strategic and operational leadership for the agency's environmental markets and conservation finance activities, and also oversees the Conservation Innovation Grants program. Cohen has served more than 14 years with NRCS, including stints managing the Conservation Innovation Grants program, coordinating agency Chesapeake Bay watershed activities, serving as NRCS's Legislative Affairs Director, and serving as a senior advisor to the Under Secretary and Deputy Under Secretary for Natural Resources and Environment at USDA. *kari.cohen@wdc.usda.gov*



Charles H. "Chip" Collins was co-founder and Managing Director of The Forestland Group (TFG), LLC, a timberland investment management organization that acquires and sustainably manages primarily naturally regenerating hardwood forestland for institutional investors, individuals and families. The firm's holdings reached about 3.8 million acres in 23 states, Costa Rica, Belize, Panama and Canada, which made TFG the third largest timberland owner in the US. He is a former Vice President of Winslow Management Company, a Bostonbased "green" investment firm. Collins also served as the first Executive Director of the National Fish and Wildlife Foundation, Vice President of the Chesapeake Bay Foundation; and Colorado State Director of the Nature Conservancy. He currently is a Director of the Great Mountain Forest Corporation, the New England Forestry Foundation, and the Quebec-Labrador Foundation. He formerly served as a Director of Shady Hill School, the Jane Coffin Childs Fund for Cancer Research, Cary Institute for Ecosystem Studies, the Student Conservation Association, the Theodore Roosevelt Conservation Partnership, and other organizations. He holds a M.E.S. from the Yale School of Forestry and Environmental Studies and a B.A. from Colorado College.



Ernest Cook oversees the Trust for Public Land's (TPL) programs that create, defend, and enhance public funding for parks and land conservation at all levels of government. He has built a national team of finance and government relations experts who work in partnership with land trusts, environmental advocates, business groups, and funders to provide research, economic analysis, technical assistance, and campaign support. Over the past 20 years, through ballot measures alone, TPL and its partners have helped to dedicate more than \$60 billion in state and local funds to land conservation and restoration. *ernest.cook@tpl.org*



Cheryl Daigle has worked for more than 20 years with national and regional conservation organizations and state and federal agencies to communicate science and natural resource management issues to wide audiences. She earned her MS in Ecology and Environmental Sciences at the University of Maine in 2002, where she explored the intersections of science, art, and culture. Past communications and outreach work with the Maine Lakes Society, Penobscot River Restoration Trust, Maine Sea Grant, the Forest Society of Maine, and The Nature Conservancy, has impressed upon her the importance of community in crafting sustainable conservation initiatives. *cdaigle@highstead.net*



Jane Difley is the executive at the Forest Society where she has worked for 20 years. Previously, she was the executive director at the Vermont Natural Resources Council and worked for the American Forest Foundation as national director of the American Tree Farm Program. Jane is a past President of the Society of American Foresters and currently is on the Land Trust Alliance Leadership Council, the NH Forest Advisory Board, and is a director at the Merrimack County Savings Bank. She graduated from Connecticut College with a BA in English and has an MS in Forestry from the University of Massachusetts. *jdifley@forestsociety.org*



Tom Duffus is Vice President for The Conservation Fund, a national nonprofit land trust, where he provides leadership for land and water conservation efforts in Maine, New York, and the Midwest region with a project focus on northern forests in Maine, New York, Michigan and Wisconsin, and Canadian partnerships. Tom has worked in land conservation since 1985 in the Midwest, Canada, New York's Adirondacks, and now Maine, conserving more than 540,000 acres of land and raising significant sums of private and public funds for land conservation, capital campaigns, and operations. Tom is a commissioner on the Land Trust Accreditation Commission and served as chair of The Conservation Fund's Land Conservation Loan Committee. He has extensive experience conserving forestland, as well as farm, trail, biodiversity, and wilderness lands and is an experienced conservation easement practitioner. Before coming to The Conservation Fund in 2005, Tom worked for The Nature Conservancy and

previously the Adirondack Land Trust. A native of the northern forests of the Northeast and working out of Maine, he holds a Master of Forest Science degree from the Yale School of Forestry and Environmental Studies, is an accomplished bagpiper, a sailor, and holds a US Coast Guard Captain's License. *tduffus@conservationfund.org*



Kathy Fallon Lambert is the Science Policy Integration Project Director at Harvard Forest and Director of the Science Policy Exchange. Kathy has worked on air quality and land use science and policy for nearly 20 years. Previously she was the executive director of the Hubbard Brook Research Foundation (HBRF), where she helped to develop the Science Links public outreach program. She has served as a consultant on science communications and science policy with Harvard Forest, HBRF, Biodiversity Research Institute, Dartmouth College, Climate Variability and Change Working Group of the Northeast Ecosystem Research Cooperative, and the National Science Foundation LTER network. She is a Switzer Fellow, Leopold Schepp Scholar, and recipient of the U.S. EPA Environmental Merit Award. Kathy has an AB from Dartmouth College and an MFS from the Yale School of Forestry and Environmental Studies. *klambert01@fas.harvard.edu*



Carolyn Fine Friedman is Chair of The Fine Fund. Created in 1997, the Fund supports organizations that address the impacts of chemicals on humans and the ecosystem. The Fund provides grants to organizations that conduct scientific research to detect and reduce the presence of chemicals in the environment. With grants for media and communications, the Fund hopes to bring the science of health impacts of environmental contaminants to a broad audience. Carolyn works to foster strategic partnerships among diverse groups of advocates in the field of environmental health. She serves on the boards of several organizations including the Health and Environmental Funders Network and the Advisory Board to the Center for Health and the Global Environment at the Harvard School of Public Health Carolyn is a former board member of the Northeast Wilderness Trust. *cffriedman@aol.com*



Jeff Finkelman is a member of Athena Capital Advisor's research team and focuses on socially responsible, ESG and impact investing across asset classes. Before joining Athena, Jeff was an Investment Officer with the Office of Investment and Innovation at the U.S. Small Business Administration (SBA). Jeff's primary responsibility involved reviewing and completing due diligence on private equity funds for the Small Business Investment Company (SBIC) program, a public-private investment fund. During his time in government, Jeff also helped draft the investment policy governing SBA's Impact Investment Fund

and spent six months as a Presidential Management Fellow with the Office of African Nations at the U.S. Department of Treasury. Previously, Jeff served as a United States Peace Corps Volunteer in Togo, West Africa. Jeff holds an MA in International Finance and Development from the Johns Hopkins School of Advanced International Studies, a BA from Tufts University and a CFA charter. *jfinkelman@athenacapital.com*



David Foster is an ecologist and author of *Thoreau's Country - Journey through a Transformed Landscape* and *Hemlock - A Forest Giant on the Edge*. He has been a faculty member in biology at Harvard since 1983 and Director of the Harvard Forest, the University's 4000-acre ecological laboratory and classroom, since 1990. He serves on the boards of The Trustees of Reservations, Choate School, and Highstead Foundation. In 2010 David and colleagues developed Wildlands and Woodlands - A Vision for the New England Landscape, which lays out an ambitious plan for the protection and conservation of forest and farmland across the region. David's latest book, *A Meeting of Land and Sea: Nature and the Future of Martha's Vineyard*, examines the ecological history of the Island and applies that and a Wildlands and Woodlands framework to exploring its conservation future. *drfoster@fas.harvard.edu*



Bradford S. Gentry is the Associate Dean for Professional Practice at the Yale School of Forestry & Environmental Studies, a Professor in the Practice at the Yale School of Management, and Director of the Yale Center for Business and the Environment. Trained as a biologist and a lawyer, his work focuses on strengthening the links between private investment and improved environmental performance. He has worked on land, water, energy, industrial, and other projects in more than 40 countries for private (GE, Suez Environment, Working Lands Investment Partners), public (UNDP, World Bank, Secretariat for the Climate Change Convention) and not-for-profit (Land Trust Alliance, The Trust for Public Land) organizations. He holds a BA from Swarthmore College and a JD from Harvard Law School. *bradford.gentry@yale.edu*



Dan Gross joined Pathstone Federal Street in 2005, bringing 29 years of financial services experience to his role as a Managing Director. As a partner, Dan is responsible for both individual and tax-exempt clients, and is a voting member of the firm's Investment Committee. Dan spent 15 years at Scudder Investments, where he also was a managing director overseeing the firm's global product group and directing the AARP Investment Program, a \$13 billion fund complex. Dan has held senior roles with other leading investment management organizations, including The Vanguard Group and TIAA-CREF. Dan received his BA in Economics with honors at Vassar College and earned his MBA, majoring in Finance, from the University of Pennsylvania's Wharton School. Dan has been a board member of Wide Horizons for Children and served on the finance committees of the Evan B. Donaldson Adoption Institute and the Asperger's Association of New England (AANE). Dan lives in Wellesley, MA, where he serves on the investment committee of the town's scholarship foundation. *dgross@pathstone.com*



Peter Howell serves as the Executive Vice President of Conservation Capital at the Open Space Institute. Previously, Peter was the program director for the environment at the Doris Duke Charitable Foundation, where he oversaw the distribution of almost \$100 million for land conservation in the United States. He also worked as a program officer at the Wallace Funds, directing an \$18 million national initiative focused on creating and improving urban parks. A former award-winning newspaper reporter in New Jersey and Pennsylvania, he was the Associate Director of Public Affairs and Development at SOBRO, an economic development corporation in the South Bronx, and the Assistance Business Manager at Time Magazine. Peter has a bachelor's degree in political science and comparative literature from Wesleyan University, where he was awarded Phi Beta Kappa, and an MBA from Wharton School at the University of Pennsylvania. Among his civic commitments, he has served on the boards of the Westside Montessori School in Manhattan, the Consultative Group for Biological Diversity, and the LaSalle Adams Foundation, which makes grants for wildlife conservation in the Greater Yellowstone ecosystem and violence prevention in Washington, D.C. He lives in Manhattan with his three children. phowell@osiny.org



Jacob Israelow founded Dirt Capital Partners in 2013 as a platform to channel private investment in support of farmland access, conservation, and long-term land security for sustainable farmers in the Northeast. Previously, Jacob was a Vice President at Goldman Sachs in Asia, where he spent five years acquiring and developing real estate and infrastructure on behalf of the firm. He is also a co-founder of Empire Cider Company and a Board Director at The Farm Bridge, a for-profit food hub in Kingston, NY. Jacob presently serves as Board Treasurer of the National Young Farmers Coalition and on the New York Advisory Council of the American Farmland Trust. He has an MBA from Columbia Business School, an MA from Johns Hopkins School of Advanced International Studies, and a BA from Williams College, where as an alumnus he helped initiate the College's sustainable food and agriculture program on campus. *jacob@dirtpartners.com*



Kira Jacobs has worked for the U.S. EPA's Region 1 Office in Boston since 1997. For the past 16 years has worked in the non-regulatory Source Water Protection program in the Drinking Water Branch. Her work is focused on providing technical assistance to water suppliers throughout the New England region to help them protect their sources of drinking water. To achieve source water protection, Kira works with many partners including municipalities, land trusts, state and federal agencies, and non-profits. In recent years, Kira has worked collaboratively on multi-state projects to protect drinking water in medium and large watersheds using innovative sources of financing. One of the projects she works on, the Salmon Falls Watershed Collaborative, was a 2012 recipient of the United States Water Prize. Prior to EPA, Kira spent four years working for a national environmental engineering consulting firm based in New Hampshire.

Kira received a Master's degree in Environmental Management from Duke University and a Bachelor's degree in English from Bucknell University. Kira is an avid hiker, a mediocre surfer and a certified yoga teacher. *jacobs.kira@epa.gov*



Bill Labich is a senior conservationist with Highstead Foundation, where he advances the pace and practice of large landscape conservation in New England and Eastern New York in support of the Wildlands and Woodlands Initiative. Bill is the coordinator of the Regional Conservation Partnership (RCP) Network, the New England Forest Policy Group, and the co-coordinator of the Hudson to Housatonic RCP. He has co-authored papers on cross-boundary cooperation among private landowners, on the Wildlands and Woodlands Vision, and on Regional Conservation Partnerships in New England. Bill has a Master's in Regional Planning from the University of Massachusetts, Amherst and a BS in Forestry from the University of Maine at Orono. *blabich@highstead.net*



Jim Levitt has focused on innovation in the field of land conservation for nearly two decades, both as the Director of the Program on Conservation Innovation at the Harvard Forest, Harvard University and as Manager of Land Conservation Programs at the Lincoln Institute of Land Policy. He has edited four books on the topic and has written and spoken broadly on the topic from Stockholm and Santiago to Beijing and Boston. He also has taken the lead in organizing a series

of meetings on conservation finance in both North and South America. Levitt lives with his wife Jane in Belmont, Massachusetts. The Levitts and their family

love to spend time on the shores of Little Tunk Pond in Sullivan, Maine, which are largely protected by conservation easements. *james_levitt@harvard.edu*



Martha (Marcy) Lyman, is a Fellow at the Harvard Forest developing the case for investment in forestland conservation as natural infrastructure for water services. She has worked to achieve regional natural resource conservation goals through community-based approaches and civic engagement, science and policy, community and economic development and philanthropy related to acid rain, river conservation and management, public lands management and community ownership and management of forestland. She served as Vice-Chair of the NH Water Sustainability Commission, which made recommendations to create a framework for sustainable water use and long-term management in the state. Her current work addresses recommendations from the Commission's report. She lives in Manchester, New Hampshire. *marthawlyman@qmail.com*



Jennifer Melville is Vice President, Conservation Grants and Loans, for the Open Space Institute (OSI). In addition, Jennifer serves as OSI's New England/Southern Canada Field Coordinator. Jennifer provides oversight for OSI grant programs from Southern Canada to Alabama and also develops and administers OSI's land conservation funds in the Northeast, including the Resilient Landscape Initiative, Community Forest Fund, and Transborder Land Conservation Fund. Before joining OSI in 2008, Jennifer worked for the Trust for Public Land (TPL) for 12 years, establishing TPL's first Maine field office. Previously, she served as the Conservation Director at the Appalachian Mountain Club and worked as a planner for the Massachusetts Department of Environmental Management. She is a graduate of the University of California, Berkeley, holds an MA from the Yale School of Forestry and Environmental Studies, and lives and works in southern Maine. *jmelville@osiny.org*



In 2016, **Spencer Meyer** became a senior conservationist at Highstead, where he builds partnerships to develop conservation finance strategies to accelerate New England forest conservation. Spencer is also an associate at Harvard Forest, and has published book chapters and journal articles on landscape ecology, land protection, forest management and land use planning. Previously, Spencer worked jointly at the Yale School of Forestry and Environmental Studies and The Nature Conservancy. Before that, Spencer spent 12 years in Maine, working on sustainable forestry research with academic, forest industry, and conservation partners. He earned Ph.D. and M.S. degrees from the University of Maine and an A.B. from Dartmouth College. Spencer serves several leadership committees and boards, including for the Conservation Finance Network, Keeping Maine's Forests, Dartmouth's Second College Grant (a 27,000-ac multiple-use property in northern New Hampshire), and the Forest Society of Maine. Spencer lives with his wife Joanna and two boys in Guilford, Connecticut. *smeyer@highstead.net*



Ben North recently completed an internship at Highstead, where he was responsible for developing the Conservation Finance Pathways report to stimulate discussion at this event. He has previously worked at the Connecticut Green Bank, Connecticut Department of Energy and Environmental Protection, and the Livingston Ripley Waterfowl Conservancy. Ben holds multiple degrees from the University of Connecticut, including an MS in Biodiversity and Conservation Biology, a BS in Ecology and Evolutionary Biology, and a BS in Molecular and Cell Biology. Going forward, Ben hopes to pursue a career in conservation, focusing on developing collaborative networks, finance strategies, and policy frameworks. *benjaminwnorth@gmail.com*



Bob O'Connor is the Director of Conservation Services for the state environmental agencies of Massachusetts. He facilitates land conservation efforts among five state divisions and coordinates grants for conservation and park projects with the state's land trusts and municipalities. He also coordinates the forestry, forest conservation, and urban tree planting efforts among environmental agencies. Previously, he was Director of the Watershed Initiative and Natural Resources for the agency that supplies drinking water to the Boston Metro area. Before this, he was the Superintendent of Quabbin Reservoir. He has a BS in Forestry from SUNY Syracuse and an MBA from UMass Boston and will complete an MA in conflict resolution and mediation from UMass Boston in 2017. *robert.oconnor@state.ma.us*



Bob Perschel is Executive Director of the New England Forestry Foundation (NEFF), which has protected 1.2 million acres of the New England landscape and implements programs to enhance the potential of forestry to meet regional sustainability goals. NEFF has produced the Path to Sustainability report and its Build It With Wood campaign seeks to utilize engineered wood in tall urban structures. NEFF also is pioneering new and innovative conservation finance strategies, including a Pooled Timber Income Fund, a Greener TIMO, and a Reverse Auction for Exemplary Forest Management Practices. Previously Bob was the Eastern Forest Director for the Forest Guild, Northeast and Land Ethic program director for The Wilderness Society, and Chair of the Northern Forest Alliance. Bob holds a BA from Yale University and an MFS from the Yale School of Forestry and Environmental Studies. *rperschel@newenglandforestry.org*



Nick Richardson is the Vermont Land Trust (VLT) Vice President for Enterprise and Finance, a role he has held since 2012. Nick grew up in Philadelphia and did his undergraduate studies at Sarah Lawrence College in New York, graduating in 1999 with a Liberal Arts degree. Nick worked for the Appalachian Mountain Club during two of his college summers as part of the crew at the Madison and Greenleaf huts in the White Mountains. In 2006 Nick started his graduate studies at the Tuck School of Business at Dartmouth College, earning his MBA in 2008. At Tuck, Nick was the inaugural recipient of the Jim Allwin award for Community Service. Before joining VLT, Nick was the chief operating officer at Encore Renewables, a Burlington, Vermont-based Renewable Energy developer. *nick@vlt.org*



Bud Ris's career in environmental policy and nonprofit leadership spans more than 40 years. Currently he co-chairs the Climate Preparedness Working Group of the Green Ribbon Commission and is an advisor to the Barr Foundation. He has been actively involved in the design and implementation of the Climate Ready Boston project, which focuses on making Boston a more resilient city. From 2005 to 2014, Bud served as President and CEO of the New England Aquarium, where he led a successful \$45 million campaign to renovate the institution's exhibits and strengthen its programs on marine conservation. Under his leadership, the Aquarium launched a nationwide educational program on climate change that now includes more than 100 museums and aquariums. Before that, Bud was a Senior Fellow at the World Economic Forum in Switzerland, where he led the Davos group's program on climate change for UK Prime Minister Tony Blair. From 1984 through 2003, Bud served as the chief executive officer of the Union of Concerned Scientists, which has long been in the forefront of research, education, and policy advocacy on climate change. Bud is a Trustee of the Greenway Conservancy and Boston Harbor Now and has served on many advisory committees for the City of Boston and the Commonwealth of Massachusetts. *risboston@qmail.com*



Keith Ross has worked with private landowners for more than 30 years as both a forester and a conservation consultant, protecting over 1.5 million acres of forestland in New England. A graduate of UMass forestry and Vermont Law School, in the 70's Mr. Ross founded a forestry consulting firm managing forestland for private individuals, municipal watersheds, and public lands. In the 80's, he founded a successful regional land conservation trust, and in the 90's he became Vice President and the Director of Land Protection for the New England Forestry Foundation and conceived and successfully completed the largest forestland conservation easement in North America, the Pingree Forest Partnership on 762,192 acres in Maine. *kross@landvest.com*



Jennifer Ryan is the Director of Policy at The Trustees of Reservations, the Commonwealth's largest conservation and preservation nonprofit and the nation's first land trust. Jennifer attended the University of Connecticut, Storrs, where she majored in Ecology and Evolutionary Biology and received her MS from the University of Maine, Orono, in Conservation Biology and Entomology. Jennifer was an invertebrate zoologist at the Massachusetts Natural Heritage & Endangered Species Program, where she was a contributing scientist to the award-winning BioMap and Living Waters conservation plans. Jennifer is also co-author of the *Field Guide to the Dragonflies and Damselflies of Massachusetts*, published by the Natural Heritage Program. She was also Legislative Director at Mass Audubon. Jennifer has been a guest lecturer at Harvard's Kennedy School, Suffolk University, Wheaton College, and Brandeis. Jennifer currently sits on the boards of the Massachusetts League of Environmental Voters, Massachusetts Nonprofit Network, and Arlington Land Trust. *jryan@thetrustees.org*



Dennis Shaffer is responsible for developing and directing the Appalachian Trail Conservancy's A.T. Landscape Partnership program in cooperation with a diverse array of local, regional, state, and federal partners. He is a graduate of Pennsylvania State University and Antioch New England Graduate School. Dennis' previous conservation experience includes: executive director of the Green Mountain Club in Vermont, the director of the San Juan County Land Bank in the San Juan Islands of Washington, New England field office director for the Trust for Public Lands, and the vice president for stewardship for the Vermont Land Trust. *dshaffer@appalachiantrail.org*



Sacha Spector is the Program Director for the Environment with the Doris Duke Charitable Foundation. He brings to the role a long track record of conservation experience that is grounded in rigorous first-hand scientific research. Previously the director of conservation science at Scenic Hudson, Sacha led the group's efforts on climate change, land conservation planning, and natural resource stewardship. He created pioneering sea level rise and climate change adaptation initiatives in close cooperation with communities and state agencies, while prioritizing land acquisitions and ecological restoration projects focused on the region's most biologically important sites. Before his work at Scenic Hudson, Sacha managed the invertebrate conservation program at the Center for Biodiversity and Conservation at the American Museum of Natural History. He has maintained positions as an adjunct associate professor at Columbia University's Department of Ecology, Evolution and Environmental Biology since 2001 and as a research associate or visiting scientist at the American Museum of Natural History since 2008. He earned his Doctor of Philosophy degree in ecology from the University of Connecticut and his Bachelor of Science degree in environmental biology from Yale University. sspector@ddcf.org



Lucas St. Clair has been the president of Elliotsville Plantation, Inc. (EPI), since 2011, when he took over his family's operating foundation. EPI owns 125,000 acres of timberland in Northern and central Maine that they have been purchasing since 1998. They have been managing the land and adding infrastructure for recreation over the last several years. To celebrate the 100th anniversary of the National Park Service, President Barack Obama accepted the gift of 89,000 acres of land from EPI and created the newest unit of the National Park Service, Katahdin Woods and Waters National Monument on Aug 24th, 2016. Lucas and EPI continue to play a role in the development of the region and enhancing the community's ability to capitalize on the newly realized asset. Lucas lives in Portland, Maine with his wife and two children. *lucasstclair12@gmail.com*



Peter Stangel leads the U.S. Endowment for Forestry and Communities' Healthy Watersheds through Healthy Forests program that seeks to promote financing mechanisms to protect and improve management of working forests in watersheds. *peter@usendowment.org*



Peter Stein is the Managing Director of The Lyme Timber Company and has extensive experience in conservation-oriented forestland and rural land purchases and dispositions. He develops conservation sale strategies for Lyme and leads its conservation advisory business. Previously, Peter served as Senior Vice President of the Trust for Public Land (TPL), where he directed TPL's conservation real estate acquisitions in the Northeast and Midwest. Peter is a member of the Board of Advisors of the Appalachian Mountain Club, serves on the board of the National Alliance of Forest Owners, as well as the Montshire Museum. He is past Chair of the Land Trust Alliance, a founding Commissioner of the Land Trust Accreditation Commission, and past board member of the Forest History Society. Peter is a graduate of the University of California at Santa Cruz, where he received Highest Honors. He received a Certificate in Advanced Environmental Studies from Harvard University and was a Loeb Fellow. Peter has been awarded the Kingsbury Browne Fellowship from the Lincoln Institute of Land Policy and the Kingsbury Browne Award from the Land Trust Alliance. peterstein@lymetimber.com



Karin Tilberg joined Forest Society of Maine (FSM) in 2011 to lead FSM in working with forest landowners designing and implementing forest conservation projects. She also oversees and implements FSM's expanded presence in the Moosehead Lake region. As a member of the Moosehead Lake Economic Development Corporation board, she endeavors to connect communities to lands through forestland conservation. Karin has a BS in wildlife biology from the University of Vermont and a JD from the University of Maine School of Law. Before joining FSM, Karin worked in state government as Deputy Commissioner of the Department of Conservation and as a senior advisor for Governor John Baldacci. She also served as Staff Attorney and Director of Advocacy for the Maine Audubon Society, worked in private legal practice, and directed the Northern Forest Alliance efforts in Maine. In her free time, Karin enjoys fly-fishing, hiking, canoeing, Nordic skiing, gardening, water color painting, writing poetry, and has recently taken up the cello. *karin@fsmaine.org*



Eric Washburn worked for Senator Tom Daschle of South Dakota, managing all of his environmental issues and later as his legislative director. He worked for Senator Harry Reid as the Democratic Staff Director for the Senate Environment and Public Works Committee. In 2003, Eric left the Senate and co-founded and served as the first executive director of the Theodore Roosevelt Conservation Partnership, a coalition of about 50 national conservation organizations working together to promote strong conservation policies in Washington, D.C. He currently has a small consulting practice and works with clients on energy and natural resource issues. In 1984, he received an AB from Bowdoin College. In 1989, he received a Master of Forest Science from the Yale School of Forestry and Environmental Studies. *eric.washburn@windwardstrategies.net*



Rand Wentworth is the Louis Bacon Senior Fellow in Environmental Leadership in the Center for Public Leadership at Harvard University. He also serves as president emeritus of the Land Trust Alliance, a national conservation organization based in Washington, D.C. that serves as the leader and advocate for 1100 land trusts throughout the United States. He served as president from 2002 to 2016 and is nationally recognized for expanding the pace and quality of land conservation in America.

He has testified before Congress three times and built bipartisan support in Congress to dramatically expand funding and tax incentives to double the annual pace of conservation. Under his leadership, the Land Trust Alliance created a national accreditation system and an insurance service that funds the legal costs of defending conserved lands from violation or legal challenge. Before joining the Land Trust Alliance, he served as vice president of the Trust for Public Land, where he completed a \$143 million capital campaign to protect 70 miles along the Chattahoochee River, the primary drinking water supply for the City of Atlanta.

Before his career in conservation, Rand was president of a commercial real estate development company based in Atlanta, where he received the Visionary Regional Leadership Award from the Atlanta Regional Commission. He is a graduate of Yale University and holds an MBA in finance from Cornell University. He served as the Environmentalist in Residence at Middlebury College, was a visiting professor at the Graduate School of Architecture and City Planning at Georgia Tech. and has lectured at Yale and Duke. randolph_wentworth@hks.harvard.edu



Bob Wilber has been the Director of Land Conservation for Mass Audubon since 2000. Previously, he worked in similar capacities for the Massachusetts Chapter of The Nature Conservancy and Massachusetts State Forests & Parks. Bob is a past President of the Massachusetts Land Trust Coalition (MLTC) and currently serves on MLTC's Board of Trustees. He lives in Stow, where he is a director of the Stow Conservation Trust and a member of the Town of Stow's Open Space Committee. During his 30-plus year career, Bob has been directly involved in the more protection of than 40,000 acres in Massachusetts. rwilber@massaudubon.org



Leigh Youngblood is the executive director of Mount Grace Land Conservation Trust, an innovative and collaborative regional land trust in north central Massachusetts that has conserved 32,000 acres since 1986. In Leigh's 23-year tenure, Mount Grace's leadership has been recognized in multi-landowner and multi-partner landscape-scale conservation, food systems, climate resiliency implementation, forest stewardship, and community conservation, the latter exemplified in its statewide MassLIFT-AmeriCorps program, now in its seventh year. In 1997, Leigh was instrumental in the formation of the North Quabbin Regional Landscape Partnership, which Mount Grace continues to coordinate. From 2010 to 2012 Leigh served as co-chair of the Massachusetts Commission on Financing Forest Conservation. Before joining Mount Grace, Leigh worked in municipal conservation and planning, and as a paralegal. She designed and followed a curriculum in conservation economics at the University Without Walls at UMass, Amherst. *youngblood@mountgrace.org*



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